

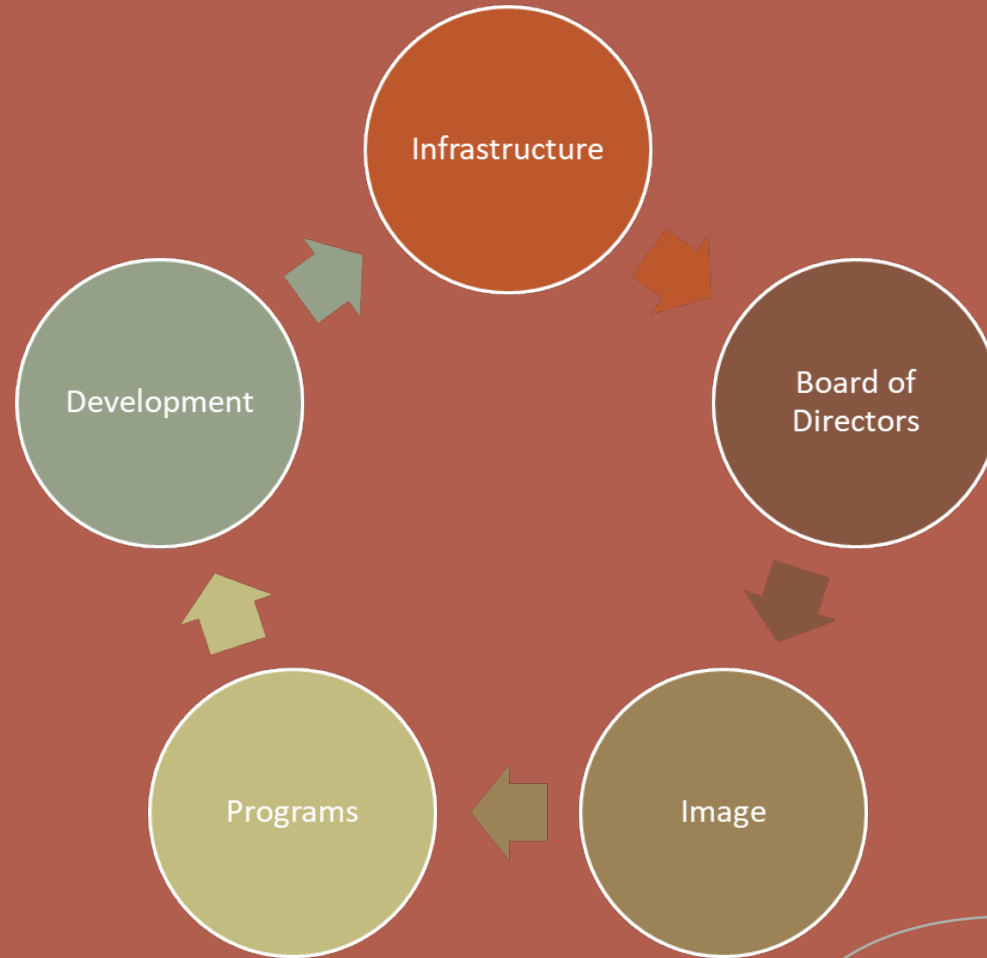
A wooden desk with a white keyboard, a small potted plant, and a red circular graphic overlay. The keyboard is a white Apple keyboard with keys for Caps Lock, A, S, D, F, G, H, J, K, L, ;, ', ~, and Delete. The plant is a small green succulent in a black pot. The red graphic is a large, semi-circular shape on the right side of the image.

# Wish I'd Known Then What I Know Now

Common Challenges &  
Solutions Facing Growing  
Foundations

Suzi Pagel, CFRE  
Foundation Innovation

# Components of Sustainability



# Role of Executive Committee: Who Decides What We'll Decide?



# Accountability: Who Does What By When??

- Board Member Agreement
- Organizational Chart
- Checklist for Action
- Accountability Checklist in Meeting Packet
- Hiring an Executive Director doesn't mean volunteers are "off the hook"



# New Director Orientation: Set Them Up for Success!

- Orientation Meeting
- Mentors
- Member Spotlights at Meeting





4

## Quorum Issues: What's the REAL Issue?



5

Are You the  
Community's Best  
Kept Secret?

6

# No Sacred Cows





## Education Foundation: True Strategic Partner with the District?

State funding issues may encourage you to reconsider your foundation's funding priorities.



## Death By Event: Revenue Streams Are Your Friend

### Three "silos" of funding sources:

- Annual Campaign
- Private/Corporate Foundations
- Events



# 9

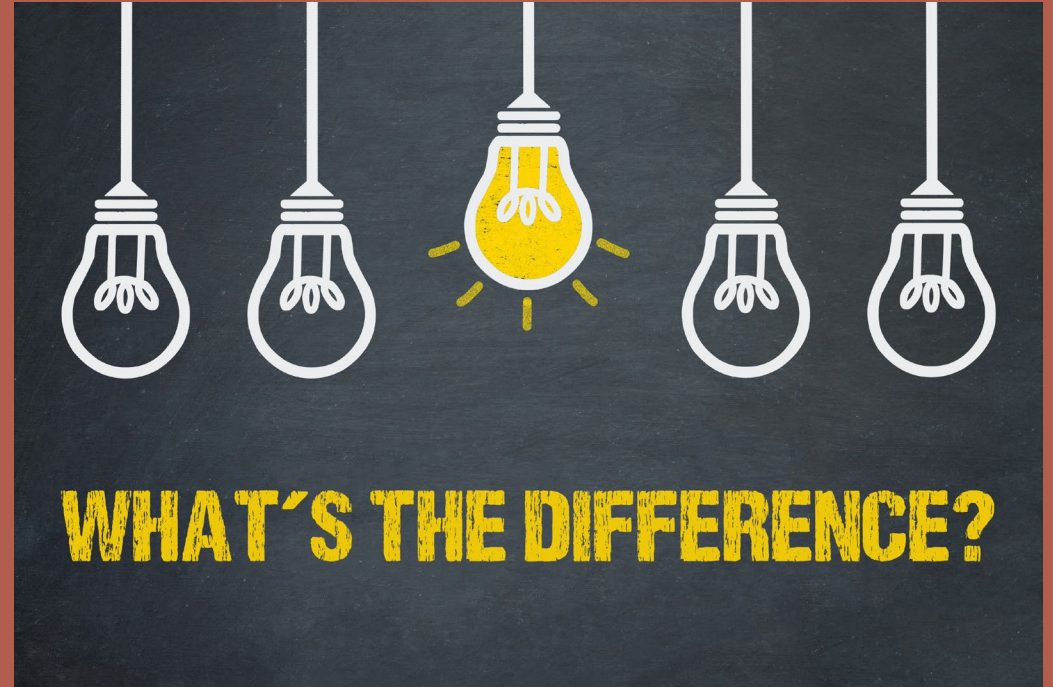
## Transition of Authority

- Keep Notes
- Calendar Activity
- Records
- Corporate Document Binder



# Plan Strategically

- **The District's Strategic Plan Isn't Just Your EF's Plan**



# Questions?

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