



# Grant Writing Workshop

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# Presentation Goals

- Identify a need for grant funding
- Provide resources to support your grant search
- Suggestions when, why, and how to apply for a grant
- Outline the follow up and post-grant fund requirements



# What kinds of grants are there?

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- Corporate/Corporate Foundation – [Honda](#)
- Foundation – [Lola Wright Foundation](#),
- Community – [Austin Community Foundation](#)
- State – [TEA - Grant Guidelines](#)
- Federal



# Examples of Foundation Websites and Application

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- [St. David's Foundation](#) –
  - Invite only.
  - Specific funding programs.
  - Review past funded grants
- [Moody Family Foundation](#)
  - Application deadlines.
  - Opportunity to connect with Foundation before writing grant.
  - Asks for an LOI first.
- Community – What are community foundations?
  - [Austin Community Foundation](#)



# Online Resources

- [Candid / Texas Grants Resource Group](#)
- [Inside Philanthropy](#)
- Grant Watch (fee)
- Grantstation (fee + resources)
- [Grant Gopher](#) (5 free/month)
- [990 Research](#)
- [Grant Writing Resources](#)

The screenshot shows the homepage of the Texas Grants Resource Center. At the top, there is a navigation bar with 'ABOUT', 'RESOURCES', 'VISIT US', and 'HISTORY'. The main content area features a large heading 'Welcome to the Texas Grants Resource Center' and a photograph of a group of people in a meeting. Below the photo, there is text indicating the location: 'We're in East Austin, in the historic Chase Building. 1101 Navasola Street, Austin, Texas 78702'. On the right side, there are two sidebar sections: 'CONTACT US' with an email address and a link to schedule an appointment, and 'VISIT US' with the center's hours and address.

The screenshot shows the 'Candid' website, specifically the 'Philanthropy News Digest' section. The page has a yellow header with 'Candid at a glance' and navigation links for 'News', 'RFPs', 'Jobs', and 'Features'. Below the header, there is a 'Log in' button and a 'Register' button. The main content area is titled 'RFPs' and contains a paragraph about the service, a 'Get RFP alerts' button, and a 'Submit an RFP' button. There is also a search section for RFPs with fields for 'Subject' and 'Keyword', and a 'Search RFPs' button. At the bottom, there is a section for 'New RFPs' with a sub-heading 'Agriculture / Food' and a news item titled 'First Nations invites applications for Native Farm to School'.



# Build Your Relationships!

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# Are You Grant Ready?

## Organizational Readiness

- Do you have your 501(c)3 status
- Do you have a solid mission statement
- Do you have at least 3 years of program work
- Do you have an active board of directors
- Do you have a solid story why you need funding

## Financial Stability

- Do you have fully developed budgets
- Do you have more than 1 revenue stream
- Do you have 2 years of income and expenses
- Do you have two years of tax statements (990)

## Staff Resources

- Do you have paid staff with time
- Do you have staff to report grant and project funding



# Confirm that your story addresses these 4 areas:

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- Presenting compelling, clearly defined goals tied to measurable outcomes
- Indicating evidence of partnerships (funding or programmatic)
- Including a viable sustainability plan
- Offering innovative solutions or a replicable model with a plan for disseminating best practices learned to other institutions/organizations/campuses





# Tips and Tricks for Writing Your Grant

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- Follow the instructions
- Write your grant in Word/Excel document
- Share the impact and significance the funding would have
- Tell your story (need, implementation, goals, results)
- Proofread, proofread, and proofread



# Grant Application Follow up

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Grant Winners - be prepared to:

- Accept and sign contract
- Review requirements in contract
- Reporting: note the date if a report is required. I recommend submitting a summary of the project and results even if it's not required within 1 year of receiving contract.

**Not awarded the grant?** Unless they state they will not provide feedback, I encourage you to reach out and inquire why you did not receive funding. You want to know if your project was aligned or not or if you forgot a requirement.



# Let's Connect!

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